

## C. Melchers: Managing Inventory More Effectively with the SAP® Business One Application

C. Melchers & Co. (Thailand) distributes a wide variety of industrial products across multiple industries. But obsolete legacy software was forcing warehouse staff to perform manual and redundant tasks. With the SAP® Business One application, the company has gained real-time visibility into inventory aging, increasing productivity and streamlining inventory management.



Picture Credit | C. Melchers & Co., Bangkok, Thailand. Used with permission.

Partner



# Executive overview

## Company

C. Melchers & Co. (Thailand) Ltd.

## Headquarters

Bangkok, Thailand

## Industry

Wholesale distribution

## Products and Services

Industrial and engineering supplies

## Employees

36

## Revenue

B 224 million (US\$7.3 million)

## Web Site

[www.melchers.co.th](http://www.melchers.co.th)

## Partner

Kernel Consulting Co. Ltd.



## BUSINESS TRANSFORMATION

### The company's top objectives

- Replace obsolete legacy software that cannot be upgraded
- Integrate business processes from end to end
- Reduce redundant and manual business processes

### The resolution

- Deployed the SAP® Business One application to integrate business processes on the same platform
- Worked closely with Kernel Consulting on the implementation because of its solid experience with accounting structure setup

### The key benefits

- Improved monitoring of inventory aging, thanks to detailed master inventory data
- Accelerated the financial close cycle using automatic reconciliation
- Increased the flexibility of reporting with a readily available reporting template

## TOP BENEFITS ACHIEVED

**40%**

Increase in employee productivity

**100%**

Paperless reporting to the warehouse

**80%**

Reduction in lead time required for reports on inventory aging

“With comprehensive functionality that covers key business requirements, SAP Business One is the perfect fit for small and medium enterprises like ours.”

Nuntawat Harntaweewongsa, Accounting Manager, C. Melchers & Co. (Thailand) Ltd.

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